



UNIVERSITY OF  
PORTSMOUTH

## COURSE SPECIFICATION

### *BA (Hons) International Trade and Business Communication*

Academic Standards, Quality and Partnerships  
Department of Student and Academic Administration

March 2018

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Course specification for *International Trade and Business Communication C2362F*

# COURSE SPECIFICATION

Please refer to the [Course Specification Guidance Notes](#) for guidance on completing this document.

Course Title	<b><i>Title of ALL named awards, including staged awards if applicable</i></b>
Final Award	<i>BA</i>
Exit Awards	<i>CertHE, DipHE, Ordinary</i>
Course Code / UCAS code (if applicable)	<i>C2362F</i>
Mode of study	<i>Full time</i>
Mode of delivery	<i>Campus</i>
Normal length of course	<i>3 years</i>
Cohort(s) to which this course specification applies	<i>From September 2019 intake onwards</i>
Awarding Body	<i>University of Portsmouth</i>
Teaching Institution	<i>University of Portsmouth</i>
Faculty	<i>Faculty of Humanities and Social Sciences</i>
School/Department/Subject Group	<i>School of Languages and Applied Linguistics</i>
School/Department/Subject Group webpage	<a href="http://www.port.ac.uk/school-of-languages-and-area-studies/">http://www.port.ac.uk/school-of-languages-and-area-studies/</a>
Course webpage including entry criteria	<a href="http://www.port.ac.uk/courses/modern-languages-and-area-studies/ba-hons-international-trade-and-business-communication/">http://www.port.ac.uk/courses/modern-languages-and-area-studies/ba-hons-international-trade-and-business-communication/</a>
Professional and/or Statutory Regulatory Body accreditations	<i>none</i>
<a href="#">Quality Assurance Agency Framework for Higher Education Qualifications (FHEQ) Level</a>	<i>Level 4, 5, 6</i>

This course specification provides a summary of the main features of the course, identifies the aims and learning outcomes of the course, the teaching, learning and assessment methods used by teaching staff, and the reference points used to inform the curriculum.

This information is therefore useful to potential students to help them choose the right course of study, to current students on the course and to staff teaching and administering the course.

Further detailed information on the individual modules within the course may be found in the relevant module descriptors and the Course Handbook provided to students on enrolment.

Please refer to the [Module Web Search](#) for further information on the course structure and modules.

## Educational aims of the course

The [Course Specification Guidance Notes](#) include advice on what to include in this section.

**International Trade and Business Communication seeks to:**

- Enable students to acquire a sound knowledge and understanding of the Anglophone world and international business
- Provide students with a sound understanding of contemporary affairs in international business and commerce
  - Provide a framework for understanding organisations and interpreting their diverse needs in an international environment.
- Provide opportunities for specialisation and professional development in import and export, marketing and international management.
- To enable students to acquire an informed sense of the similarities and differences between areas, thus fostering cross-cultural and international perspectives.
- With English as the target language (TL), the programme seeks to engage students in:
  - learning all four basic language skills (reading, writing, listening and speaking);
  - understanding language structures (grammar);
  - acquiring vocabulary and idiom;
  - developing English language skills to enable them to fully benefit from their subject study;
  - an appreciation of Anglophone (or other foreign) culture and linguistic conventions.
- To provide students with the opportunity to develop key skills
- To provide students with the opportunity to develop business communication skills
- To provide students with the skills and knowledge required to maximise careers and postgraduate study opportunities in the context of changing labour markets.
- To provide a framework allowing students to follow a flexible and coherent programme of study.

## Course Learning Outcomes and Learning, Teaching and Assessment Strategies

The [Quality Assurance Agency for Higher Education \(QAA\)](#) sets out a national framework of qualification levels, and the associated standards of achievement are found in their [Framework for Higher Education Qualifications](#) document.

The Course Learning Outcomes for this course are outlined in the tables below.

### A. Knowledge and understanding of:

LO number	Learning outcome	Learning and Teaching methods	Assessment methods
A1	Knowledge and understanding of one or more aspects of the cultures, history, institutions,	<i>These outcomes are</i>	<i>Wide range of</i>

	linguistic context, social and economic structures of the societies of the country/ies of the target language and be able to compare them with those of the country of their normal residence.	<i>developed through a combination of lectures, seminars, laboratory work, individual tutorials and workshops. Delivery method varies based on the topics being covered and the nature of the relevant modules.</i>	<i>assessment methods and techniques is used ranging from portfolio and course work projects (both group and individual) to the use of examinations. Learning outcome 4 is assessed by submission of an individual research project. The topic of the project is related to the content of the course.</i>
A2	Display specialist knowledge in the area researched for the Independent Project.		
A3	Demonstrate the relevant knowledge and understanding of organisations, the external environment in which they operate and how they are managed		
A4	Demonstrate understanding of the development of appropriate business policies and strategies within a changing environment, to respond to stakeholder interests		
A5	Show understanding of pervasive issues relevant to international business including sustainability, globalisation and diversity		

#### B. Cognitive (Intellectual or Thinking) skills, able to:

LO number	Learning outcome	Learning and Teaching methods	Assessment methods
B1	Demonstrate critical understanding of contributory disciplines and theories, and the capacity to assess and compare the merits of different approaches.	<i>These outcomes are developed predominantly through workshops, seminars and individual tutorials and rely on both individual work and group performance.</i>	<i>These outcomes are assessed largely through course works (presentations (both individual and group), reports case study analysis, web site design, etc.). The Project is assessed via submission of the literature review and the full research paper in TB2.</i>
B2	Communicate information, ideas and arguments cogently and coherently, both orally and in writing, with due regard to the target audience.		
B3	Identify and analyse problems using relevant approaches, and reflect on the scope and limitations of what has been ascertained and understood		
B4	Demonstrate awareness of a diverse range of relevant information and research resources.		
B5	Show effective problem-solving and decision-making, using appropriate quantitative and qualitative skills including identifying, formulating and solving business problems		

Add additional rows as required.

#### C. Practical (Professional or Subject) skills, able to:

LO number	Learning outcome	Learning and Teaching methods	Assessment methods
C1	<i>Show numeracy and quantitative skills including data analysis, interpretation and extrapolation</i>	<i>A combination of lectures, seminars and</i>	<i>Examinations and course works (including</i>
C2	<i>Demonstrate an understanding of business practices,</i>		

	<i>significant to business cultures and international trade patterns and practices.</i>		
C3	<i>Demonstrate knowledge of and be able to apply models of business analysis to practical problems in business organisation, export marketing, international payments, trade law and physical distribution.</i>	<i>workshops is used to achieve these learning outcomes. Some of the content units of specialisation use a case study approach where a group is simulating the performance of a marketing department. With international trade and law, group discussions and individual presentations are used to analyse business specific problems.</i>	<i>individual and group presentations and reports) are used to assess this group of learning outcomes. Oral assessments, presentations and portfolios are also used for both content and language units.</i>
C4	<i>Demonstrate knowledge and understanding of the structures, registers and, as appropriate, varieties of English.</i>		
C5	<i>Exploit for a variety of purposes and, as appropriate, to contextualise a broad range of materials written or spoken in English</i>		

*Add additional rows as required.*

**D. Transferrable (Graduate and Employability) skills, able to:**

<b>LO number</b>	<b>Learning outcome</b>	<b>Learning and Teaching methods</b>	<b>Assessment methods</b>
D1	Communicate information, ideas and arguments with clarity, coherence and persuasiveness	<i>Wide range of methods and techniques is used to achieve this learning outcome. These include, seminars and group discussions, group laboratory research sessions, presentations, reflective analysis of the group and individual performance, individual and group tutorials, etc.</i>	<i>Both formative and summative assessments are used for this group of learning outcomes. The assessment methods range from individual to group projects that fall into the coursework framework, to individual portfolios, presentations and research projects.</i>
D2	Gather, process and critically evaluate information from a variety of paper, audio-visual and electronic sources		
D3	Utilise a range of IT resources, including word processing, email, databases, text files, and internet sites		
D4	Monitor own learning, progress and performance.		

			<b>Opportunities for formative assessment are provided at all levels.</b>

**Opportunities for formative assessment are provided at all levels**

## Academic Regulations

The current University of Portsmouth [Academic Regulations](#) will apply to this course.

## Support for Student Learning

The University of Portsmouth provides a comprehensive range of support services for students throughout their course, details of which are available at the [MyPort](#) student portal.

In addition to these University support services this course also provides dedicated induction activities and student tutorial programmes which are specifically designed to support the transition of direct entry students to the requirements for studying at University.

Apart from that, each student has a personal tutor, responsible for pastoral support and guidance.

The department also has a number of Learning Development Tutors to support students in their learning.

## Evaluation and Enhancement of Standards and Quality in Learning and Teaching

The University of Portsmouth undertakes comprehensive monitoring, review and evaluation of courses within clearly assigned staff responsibilities. Student feedback is a key feature in these evaluations, as represented in our [Policy for Listening to and Responding to the Student Voice](#) where you can also find further information.

## Reference Points

The course and outcomes have been developed taking account of:

*Insert additional reference points or delete as required*

- [University of Portsmouth Curriculum Framework Specification](#)
- [University of Portsmouth Education Strategy 2016 - 2020](#)
- [University of Portsmouth Code of Practice for Work-based and Placement Learning](#)
- [Quality Assurance Agency UK Quality Code for Higher Education](#)
- [Quality Assurance Agency Qualification Characteristic Statements](#)
- [Quality Assurance Agency Subject Benchmark Statement](#) Business and Management, Area Studies, Languages
- [Quality Assurance Agency Framework for Higher Education Qualifications](#)
- Vocational and professional experience, scholarship and research expertise of the University of Portsmouth's academic members of staff

## Disclaimer

The University of Portsmouth has checked the information provided in this Course Specification and will endeavour to deliver this course in keeping with this Course Specification. However, changes to the course may sometimes be required arising from annual monitoring, student feedback, and the review and update of modules and courses.

Where this activity leads to significant changes to modules and courses there will be prior consultation with students and others, wherever possible, and the University of Portsmouth will take all reasonable steps to minimise disruption to students.

It is also possible that the University of Portsmouth may not be able to offer a module or course for reasons outside of its control, for example, due to the absence of a member of staff or low student registration numbers. Where this is the case, the University of Portsmouth will endeavour to inform applicants and students as soon as possible, and where appropriate, will facilitate the transfer of affected students to another suitable course.

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## Document details

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